HON. WILLIAM M. CLAY, CHAIRMAN ANTON DRESLIN MARLENE MCTIGUE PAUL NYLIN MICHAEL PAPARIAN WILLIAM MURPHY HON. WANDA WILLINGHAM



Albany County Business Hub 111 Washington Ave Suite 100 Albany, New York 12210 (518) 447-7707

Albany County Industrial Development Agency

AGENDA

Tuesday, February 27, 2024 – 9:00 am. Offices of Hodson, Russ, LLP 677 Broadway, Suite 401, Albany, NY 12207

1. Welcome

2. Roll Call for Record

- 3. Resolutions
 - a. Election of Officers
 - b. Amended Approving Resolution: Regeneron
- 4. Adjournment

Michael Paparian, Designee

Michael Paparian, Designee

A. Joe Scott, Esq.

Michael Paparian, Designee

ROLL CALL

Tuesday, February 27, 2024 – 9:00 am. Offices of Hodson, Russ, LLP 677 Broadway, Suite 401, Albany, NY 12207

| Board Member | Present / Excused / Absent |
|------------------------------------|----------------------------|
| Hon. William Clay, Chairman | |
| Michael Paparian, Treasurer | |
| Marlene McTigue, Secretary | |
| William Murphy, Member | |
| Anton Dreslin, Assistant Secretary | |
| Hon. Wanda Willingham, Member | |
| Paul Nylin, Member | |

ALBANY COUNTY INDUSTRIAL DEVELOPMENT AGENCY ELECTION OF OFFICERS APPROVING RESOLUTION – 2024

A special meeting of Albany County Industrial Development Agency (the "Agency") was convened in public session in the Adirondack conference room in the offices of Hodgson Russ LLP located at 677 Broadway, Suite 401 in the City of Albany, Albany County, New York on February 27, 2024 at 9:00 o'clock a.m., local time.

The meeting was called to order by the Interim Chairman of the Agency and, upon roll being called, the following members of the Agency were:

PRESENT:

Hon. William M. Clay Michael Paparian Marlene McTigue Anton Dreslin William Murphy Paul Nylin Wanda Willingham Chairman Treasurer/Member Secretary/Member Member Member Member Member

ABSENT:

AGENCY STAFF PRESENT INCLUDED THE FOLLOWING:

| Kevin O'Connor | Chief Executive Officer |
|-----------------------------|----------------------------------|
| Amy Thompson | Chief Financial Officer |
| Rosemary McHugh | Economic Development Coordinator |
| Lucas Rogers | Senior Policy Analyst |
| A. Joseph Scott, III, Esq. | Agency Counsel |
| Christopher C. Canada, Esq. | Agency Counsel |
| Nadene E. Zeigler, Esq. | Agency Counsel |
| | |

The following resolution was offered by _____, seconded by _____, to wit:

Resolution No. 0224-

RESOLUTION APPROVING THE 2024 ELECTION OF OFFICERS OF ALBANY COUNTY INDUSTRIAL DEVELOPMENT AGENCY.

WHEREAS, Albany County Industrial Development Agency (the "Agency") is authorized and empowered by the provisions of Chapter 1030 of 1969 Laws of New York, constituting Title 1 of Article 18-A of the General Municipal Law, Chapter 24 of the Consolidated Laws of New York, as amended (the "Enabling Act") and Chapter 178 of the 1975 Laws of New York, as amended, constituting Section 903-b of said General Municipal Law (said Chapter and the Enabling Act being hereinafter collectively referred to as the "Act") to promote, develop, encourage and assist in the acquiring, constructing, reconstructing, improving, maintaining, equipping and furnishing of industrial, manufacturing, warehousing, commercial, research, and recreation facilities, among others, for the purpose of promoting, attracting and developing economically sound commerce and industry to advance the job opportunities, health, general prosperity and economic welfare of the people of the State of New York, to improve their prosperity and standard of living, and to prevent unemployment and economic deterioration; and

WHEREAS, under Section 861 of the Act the Agency has proposed a slate of officers for 2024 (collectively, the "2024 Officers"); and

WHEREAS, the members of the Agency desire to approve the 2024 Officers;

NOW, THEREFORE, BE IT RESOLVED BY THE MEMBERS OF THE ALBANY COUNTY INDUSTRIAL DEVELOPMENT AGENCY, AS FOLLOWS:

Section 1. The Agency hereby elects as the following members of the Agency as the 2024 Officers:

| Hon. William M. Clay | Chairperson |
|----------------------|------------------|
| Michael Paparian | Vice Chairperson |
| William Murphy | Treasurer |
| Marlene McTigue | Secretary |

Section 2. The Agency hereby authorizes the Chairperson, the Vice Chairperson, the Chief Executive Officer and the Chief Financial Officer of the Agency to take all steps necessary to implement this resolution.

Section 3. All action taken by the Chief Executive Officer and Chief Financial Officer of the Agency in connection with the preparation and adoption of this resolution prior to the date hereof is hereby ratified and confirmed.

<u>Section 4</u>. This resolution shall take effect immediately.

The question of the adoption of the foregoing resolution was duly put to vote on roll call, which resulted as follows:

| Hon. William M. Clay | VOTING | |
|----------------------|--------|--|
| Michael Paparian | VOTING | |
| Marlene McTigue | VOTING | |
| Anton Dreslin | VOTING | |
| William Murphy | VOTING | |
| Paul Nylin | VOTING | |
| Wanda Willingham | VOTING | |

The resolution was thereupon declared duly adopted.

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| STATE OF NEW YORK |) |
|-------------------|--------|
| |) SS.: |
| COUNTY OF ALBANY |) |

I, the undersigned Secretary of Albany County Industrial Development Agency (the "Agency"), do hereby certify that I have compared the foregoing extract of the minutes of the meeting of the members of the Agency, including the resolution contained therein, held on February 27, 2024 with the original thereof on file in my office, and that the same is a true and correct copy of said original and of such resolution set forth therein and of the whole of said original so far as the same relates to the subject matters therein referred to.

I FURTHER CERTIFY that (A) all members of the Agency had due notice of said meeting; (B) said meeting was in all respects duly held; (C) pursuant to Article 7 of the Public Officers Law (the "Open Meetings Law"), said meeting was open to the general public, and due notice of the time and place of said meeting was duly given in accordance with such Open Meetings Law; and (D) there was a quorum of the members of the Agency present throughout said meeting.

I FURTHER CERTIFY that, as of the date hereof, the attached resolution is in full force and effect and has not been amended, repealed or rescinded.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Agency this 27th day of February, 2024.

Secretary

AMENDED APPROVING RESOLUTION REGENERON PHARMACEUTICALS, INC. PROJECT

A special meeting of Albany County Industrial Development Agency (the "Agency") was convened in public session in the Adirondack conference room in the offices of Hodgson Russ LLP located at 677 Broadway, Suite 401 in the City of Albany, Albany County, New York on February 27, 2024 at 9:00 o'clock a.m., local time.

The meeting was called to order by the Interim Chairman of the Agency and, upon roll being called, the following members of the Agency were:

PRESENT:

Hon. William M. Clay Michael Paparian Marlene McTigue Anton Dreslin William Murphy Paul Nylin Wanda Willingham Chairman Treasurer/Member Secretary/Member Member Member Member Member

ABSENT:

AGENCY STAFF PRESENT INCLUDED THE FOLLOWING:

| Kevin O'Connor | Chief Executive Officer |
|-----------------------------|----------------------------------|
| Amy Thompson | Chief Financial Officer |
| Rosemary McHugh | Economic Development Coordinator |
| Lucas Rogers | Senior Policy Analyst |
| A. Joseph Scott, III, Esq. | Agency Counsel |
| Christopher C. Canada, Esq. | Agency Counsel |
| Nadene E. Zeigler, Esq. | Agency Counsel |

The following resolution was offered by _____, seconded by _____, to wit:

Resolution No. 0224-

RESOLUTION AMENDING A RESOLUTION ENTITLED "RESOLUTION AUTHORIZING EXECUTION OF DOCUMENTS IN CONNECTION WITH A LEASE/LEASEBACK TRANSACTION FOR A PROJECT FOR REGENERON PHARMACEUTICALS, INC.

WHEREAS, Albany County Industrial Development Agency (the "Agency") is authorized and empowered by the provisions of Chapter 1030 of the 1969 Laws of New York, constituting Title 1 of Article 18-A of the General Municipal Law, Chapter 24 of the Consolidated Laws of New York, as amended (the "Enabling Act") and Chapter 178 of the 1975 Laws of New York, as amended, constituting Section 903-b of said General Municipal Law (said Chapter and the Enabling Act being hereinafter collectively referred to as the "Act") to promote, develop, encourage and assist in the acquiring, constructing, reconstructing, improving, maintaining, equipping and furnishing of manufacturing, warehousing, research, commercial and industrial facilities, among others, for the purpose of promoting, attracting and developing economically sound commerce and industry to advance the job opportunities, health, general prosperity and economic welfare of the people of the State of New York, to improve their prosperity and standard of living, and to prevent unemployment and economic deterioration; and

WHEREAS, to accomplish its stated purposes, the Agency is authorized and empowered under the Act to acquire, construct, reconstruct and install one or more "projects" (as defined in the Act) or to cause said projects to be acquired, constructed, reconstructed and installed, and to convey said projects or to lease said projects with the obligation to purchase; and

WHEREAS, Regeneron Pharmaceuticals, Inc., a New York State business corporation (the "Company"), submitted an application (the "Application") to the Agency, a copy of which Application is on file at the office of the Agency, which Application requested that the Agency consider undertaking a project (the "Project") for the benefit of the Company, said Project consisting of the following: (A) (1) the acquisition of an interest in a portion of an approximately 20.45 acre parcel of land located at 431 Broadway (tax map no. 44.19-1-6) in the Village of Menands, Town of Colonie, Albany County, New York (the "Land"), together with an approximately 142,364 square foot building located thereon (the "Facility"), (2) the renovation, including flood mitigation, of the Facility and (3) the acquisition and installation therein and thereon of certain machinery, equipment and other personal property (collectively, the "Equipment") (the Land, the Facility and the Equipment being collectively referred to as the "Project Facility"), all of the foregoing to be owned and operated by the Company as an office facility; (B) the granting of certain "financial assistance" (within the meaning of Section 854(14) of the Act) with respect to the foregoing, including potential exemptions from certain sales and use taxes, real property taxes and real estate transfer taxes (collectively, the "Financial Assistance"); and (C) the lease (with an obligation to purchase) or sale of the Project Facility to the Company or such other person as may be designated by the Company and agreed upon by the Agency; and

WHEREAS, on February 7, 2024, the members of the Agency adopted a resolution (the "Approving Resolution") entitled "Resolution Authorizing Execution of Documents in Connection with a Lease/Leaseback Transaction for a Project for Regeneron Pharmaceuticals, Inc.", which Approving Resolution is attached hereto as <u>Exhibit A</u>; and

WHEREAS, for purposes of addressing certain administrative matters, the Agency wishes to amend the Approving Resolution to authorize the Chief Executive Officer of the Agency to execute the Agency Documents (as defined in the Approving Resolution) relating to the Project;

NOW, THEREFORE, BE IT RESOLVED BY THE MEMBERS OF ALBANY COUNTY INDUSTRIAL DEVELOPMENT AGENCY AS FOLLOWS:

<u>Section 1</u>. Section 7 of the Approving Resolution is hereby amended to read as follows:

<u>"Section 7.</u> The Chairman (or Vice Chairman) or the Chief Executive Officer of the Agency, with the assistance of Agency Counsel, is authorized to negotiate and approve the form and substance of the Agency Documents."

<u>Section 2</u>. Section 8 of the Approving Resolution is hereby amended to read as follows:

<u>"Section 8</u>. (A) The Chairman (or Vice Chairman) or Chief Executive Officer of the Agency is hereby authorized, on behalf of the Agency, to execute and

deliver the Agency Documents, and, where appropriate, the Secretary (or Assistant Secretary) of the Agency is hereby authorized to affix the seal of the Agency thereto and to attest the same, all in the forms thereof as the Chairman (or Vice Chairman) or Chief Executive Officer shall approve, the execution thereof by the Chairman (or Vice Chairman) to constitute conclusive evidence of such approval.

(B) The Chairman (or Vice Chairman) or Chief Executive Officer of the Agency is hereby further authorized, on behalf of the Agency, to designate any additional Authorized Representatives of the Agency (as defined in and pursuant to the Lease Agreement)."

Section 3. Section 9 of the Approving Resolution is hereby amended to read as follows:

"Section 9. The Chief Executive Officer of the Agency is hereby further authorized, on behalf of the Agency, to negotiate and arrange with the Town Agency for the payment of a portion of the administrative fee that the Agency will collect from the Company in connection with the undertaking of the Project, and in connection with such negotiation, to finalize the terms of an economic development cooperation agreement (the "Agreement"), and the execution and delivery of the Agreement by the Chairman (or Vice Chairman) or the Chief Executive Officer of the Agency is hereby authorized."

Section 4. Except as amended by this resolution, the Approving Resolution shall remain in full force and effect and the terms and conditions thereof are hereby confirmed.

<u>Section 5.</u> This resolution shall take effect immediately.

The question of the adoption of the foregoing resolution was duly put to a vote on roll call, which resulted as follows:

| Hon. William M. Clay | VOTING | |
|----------------------|--------|--|
| Michael Paparian | VOTING | |
| Marlene McTigue | VOTING | |
| Anton Dreslin | VOTING | |
| William Murphy | VOTING | |
| Paul Nylin | VOTING | |
| Wanda Willingham | VOTING | |

The foregoing resolution was thereupon declared duly adopted.

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STATE OF NEW YORK)) SS.: COUNTY OF ALBANY)

I, the undersigned Secretary of Albany County Industrial Development Agency (the "Agency"), DO HEREBY CERTIFY that I have compared the foregoing annexed extract of the minutes of the meeting of the members of the Agency, including the resolution contained therein, held on February 27, 2024, with the original thereof on file in my office, and that the same is a true and correct copy of said original and of such resolution contained therein and of the whole of said original so far as the same relates to the subject matters therein referred to.

I FURTHER CERTIFY that (A) all members of the Agency had due notice of said meeting; (B) said meeting was in all respects duly held; (C) pursuant to Article 7 of the Public Officers Law (the "Open Meetings Law"), said meeting was open to the general public, and due notice of the time and place of said meeting was duly given in accordance with such Open Meetings Law; and (D) there was a quorum of the members of the Agency present throughout said meeting.

I FURTHER CERTIFY that, as of the date hereof, the attached Resolution is in full force and effect and has not been amended, repealed or rescinded.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Agency this 27th day of February, 2024.

Secretary

(SEAL)

EXHIBIT A

APPROVING RESOLUTION

See attached.

APPROVING RESOLUTION REGENERON PHARMACEUTICALS, INC. PROJECT

A regular meeting of the Albany County Industrial Development Agency (the "Agency") was convened in public session located at 111 Washington Avenue, Suite 100, in the City of Albany, Albany County, New York on February 7, 2024 at 6:00 p.m., local time.

The meeting was called to order by the Chairman of the Agency and, upon roll being called, the following members of the Agency were:

PRESENT:

Michael J. Paparian Marlene McTigue Anton Dreslin William Murphy Paul Nylin Treasurer Secretary Assistant Secretary Member Member

ABSENT:

| Hon. William M. Clay | Chairman |
|----------------------|----------|
| Travon T. Jackson | Member |

AGENCY STAFF PRESENT INCLUDED THE FOLLOWING:

| Kevin O'Connor | Chief Executive Officer |
|-----------------------------|----------------------------------|
| Amy Thompson | Chief Financial Officer |
| Rosemary McHugh | Economic Development Coordinator |
| Lucas Rogers | Senior Policy Analyst |
| A. Joseph Scott, III, Esq. | Agency/Special/Bond Counsel |
| Christopher C. Canada, Esq. | Agency/Special/Bond Counsel |

The following resolution was offered by Marlene McTigue, seconded by Anton Dreslin, to wit:

Resolution No. 0224-

RESOLUTION AUTHORIZING EXECUTION OF DOCUMENTS IN CONNECTION WITH A LEASE/LEASEBACK TRANSACTION FOR A PROJECT FOR REGENERON PHARMACEUTICALS, INC. (THE "COMPANY").

WHEREAS, Albany County Industrial Development Agency (the "Agency") is authorized and empowered by the provisions of Chapter 1030 of the 1969 Laws of New York, constituting Title 1 of Article 18-A of the General Municipal Law, Chapter 24 of the Consolidated Laws of New York, as amended (the "Enabling Act") and Chapter 178 of the 1975 Laws of New York, as amended, constituting Section 903-b of said General Municipal Law (said Chapter and the Enabling Act being hereinafter collectively referred to as the "Act") to promote, develop, encourage and assist in the acquiring, constructing, reconstructing, improving, maintaining, equipping and furnishing of manufacturing, warehousing, research, commercial and industrial facilities, among others, for the purpose of promoting, attracting and developing economically sound commerce and industry to advance the job opportunities, health, general prosperity and

economic welfare of the people of the State of New York, to improve their prosperity and standard of living, and to prevent unemployment and economic deterioration; and

WHEREAS, to accomplish its stated purposes, the Agency is authorized and empowered under the Act to acquire, construct and install one or more "projects" (as defined in the Act) or to cause said projects to be acquired, constructed and installed, and to convey said projects or to lease said projects with the obligation to purchase; and

WHEREAS, Regeneron Pharmaceuticals, Inc., a New York State business corporation (the "Company"), submitted an application (the "Application") to the Agency, a copy of which Application is on file at the office of the Agency, which Application requested that the Agency consider undertaking a project (the "Project") for the benefit of the Company, said Project consisting of the following: (A) (1) the acquisition of an interest in a portion of an approximately 20.45 acre parcel of land located at 431 Broadway (tax map no. 44.19-1-6) in the Village of Menands, Town of Colonie, Albany County, New York (the "Land"), together with an approximately 142,364 square foot building located thereon (the "Facility"), (2) the renovation, including flood mitigation, of the Facility and (3) the acquisition and installation therein and thereon of certain machinery, equipment and other personal property (collectively, the "Equipment") (the Land, the Facility and the Equipment being collectively referred to as the "Project Facility"), all of the foregoing to be owned and operated by the Company as an office facility; (B) the granting of certain "financial assistance" (within the meaning of Section 854(14) of the Act) with respect to the foregoing, including potential exemptions from certain sales and use taxes, real property taxes and real estate transfer taxes (collectively, the "Financial Assistance"); and (C) the lease (with an obligation to purchase) or sale of the Project Facility to the Company or such other person as may be designated by the Company and agreed upon by the Agency; and

WHEREAS, by resolution adopted by the members of the Agency on November 1, 2023 (the "Public Hearing Resolution"), the Agency authorized a public hearing to be held pursuant to Section 859a of the Act with respect to the Project; and

WHEREAS, pursuant to the authorization contained in the Public Hearing Resolution, the Chief Executive Officer of the Agency (A) caused notice of a public hearing of the Agency (the "Public Hearing") pursuant to Section 859-a of the Act, to hear all persons interested in the Project and the financial assistance being contemplated by the Agency with respect to the Project, to be mailed on November 7, 2023 to the chief executive officers of the county and of each city, town, village and school district in which the Project is or is to be located, (B) caused notice of the Public Hearing to be posted on November 13, 2023 on a bulletin board located at 111 Washington Avenue in the City of Albany, Albany County, New York, and on November 13, 2023 on the Agency's website, (C) caused notice of the Public Hearing to be published on November 18, 2023 in The Times Union, a newspaper of general circulation available to the residents of the Village of Menands, Town of Colonie, Albany County, New York, (D) conducted the Public Hearing on November 29, 2023 at 7:00 o'clock p.m., local time at the Menands Municipal Building, 2nd Floor located at 250 Broadway in the Village of Menands, Town of Colonie, Albany County, New York, (E) prepared a report of the Public Hearing (the "Hearing Report") fairly summarizing the views presented at such Public Hearing and caused copies of said Hearing Report to be made available to the members of the Agency, and (F) caused a copy of the certified Public Hearing Resolution to be sent via certified mail return receipt requested on November 7, 2023 to the chief executive officers of the County and of each city, town, village and school district in which the Project Facility is to be located to comply with the requirements of Section 859-a of the Act; and

WHEREAS, for purposes of the definition of the Project to be considered by the Agency at this meeting and pursuant to an amendment to the Application, the Project will <u>not</u> include any flood mitigation

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work as that work will be included in subsequent phases of construction, reconstruction and renovation that will be undertaken by the Company at a later time; and

WHEREAS, pursuant to Article 8 of the Environmental Conservation Law, Chapter 43-B of the Consolidated Laws of New York, as amended (the "SEQR Act") and the regulations (the "Regulations") adopted pursuant thereto by the Department of Environmental Conservation of the State of New York (collectively with the SEQR Act, "SEQRA"), by resolution adopted by the members of the Agency on February 7, 2024 (the "SEQR Resolution"), the Agency determined that the Project constitutes a "Type II Action" (as such quoted term is defined under SEQRA), and therefore that no further action with respect to the Project was required under SEQRA); and

WHEREAS, pursuant to Section 874(4) of the Act: (A) the Agency's Uniform Tax Exemption Policy (the "UTEP Policy") provides a standardized method for the determination of payments in lieu of taxes for a facility similar to the Project Facility, (B) in connection with the Application, the Company made a request to the Agency (the "Pilot Request") that the Agency deviate from the UTEP Policy with respect to Project Facility, (C) the Chief Executive Officer of the Agency caused a letter dated January 25, 2024 (the "Pilot Deviation Notice Letter") to be mailed to the chief executive officers of the "affected tax jurisdictions" (within the meaning of such quoted term in Section 854(16) of the Act) (the "Affected Tax Jurisdictions") pursuant to Section 874(4) of the Act, informing said individuals that the Agency would, at its meeting on February 7, 2024, consider a proposed deviation from the Policy with respect to the payment in lieu of tax agreement to be entered into by the Agency with respect to the Project Facility (the "Payment in Lieu of Tax Agreement"), and the reasons for said proposed deviation; and (D) by resolution adopted by the members of the Agency on February 7, 2024 (the "Pilot Deviation Approval Resolution"), the members of the Agency determined to deviate from the Policy with respect to the Project and approved a proposed deviation from the Policy with respect to the terms of the Payment in Lieu of Tax Agreement to be entered into by the Agency with respect to the terms of the Payment in Lieu of Tax Agreement to be entered into by the Agency with respect to the Project Facility; and

WHEREAS, the Agency has a general operating policy (the "Operating Policy") with respect to the undertaking of its projects, under which the Agency generally defers to local industrial development agencies in Albany County if a project is located within the local industrial development agency's borders, and (A) in the case of the Project, the Project is located in the Town of Colonie and has its own industrial development agency (the "Town Agency"), and (B) in connection with the Application, the Company made a request to the Agency (the "Town Agency Request") that the Agency deviate from the Operating Policy with respect to the Project Facility; and

WHEREAS, the Agency has given due consideration to the Application, and to representations by the Company that (A) the granting by the Agency of the Financial Assistance with respect to the Project will be an inducement to the Company to undertake the Project in Albany County, New York, (B) the completion of the Project will not result in the removal of a plant or facility of any proposed occupant of the Project Facility from one area of the State of New York to another area in the State of New York and will not result in the abandonment of one or more plants or facilities of any occupant of the Project Facility located in the State of New York, and (C) that requiring the local approval of the Proposed Pilot Agreement (as such term was defined in the Pilot Deviation Notice Letter) would significantly impact the timetable of the Project; and

WHEREAS, the Agency desires to encourage the Company to preserve and advance the job opportunities, health, general prosperity and economic welfare of the people of Albany County, New York by undertaking the Project in Albany County, New York; and

WHEREAS, in order to consummate the Project and the granting of the Financial Assistance described in the notice of the Public Hearing, the Agency proposes to enter into the following documents (hereinafter collectively referred to as the "Agency Documents"): (A) a certain lease to agency (the "Lease to Agency" or the "Underlying Lease") by and between the Company, as landlord, and the Agency, as tenant, pursuant to which the Company will lease to the Agency the Land and all improvements now or hereafter located on the Land (collectively, the "Leased Premises"); (B) a certain license agreement (the "License to Agency" or the "License Agreement") by and between the Company, as licensor, and the Agency, as licensee, pursuant to which the Company will grant to the Agency (1) a license to enter upon the Land (the "Licensed Premises") for the purpose of undertaking and completing the Project and (2) in the event of an occurrence of an Event of Default by the Company, an additional license to enter upon the Licensed Premises for the purpose of pursuing its remedies under the Lease Agreement (as hereinafter defined); (C) a lease agreement (and a memorandum thereof) (the "Lease Agreement") by and between the Agency and the Company, pursuant to which, among other things, the Company agrees to undertake the Project as agent of the Agency and the Company further agrees to lease the Project Facility from the Agency and, as rental thereunder, to pay the Agency's administrative fee relating to the Project and to pay all expenses incurred by the Agency with respect to the Project; (D) a payment in lieu of tax agreement (the "Payment in Lieu of Tax Agreement") by and between the Agency and the Company, pursuant to which the Company will agree to pay certain payments in lieu of taxes with respect to the Project Facility; (E) a uniform agency project agreement (the "Uniform Agency Project Agreement") by and between the Agency and the Company regarding the granting of the financial assistance and the potential recapture of such assistance; (F) a certain recapture agreement (the "Section 875 GML Recapture Agreement") by and between the Company and the Agency, required by the Act, regarding the recovery or recapture of certain sales and use taxes; (G) a sales tax exemption letter (the "Sales Tax Exemption Letter") to ensure the granting of the sales tax exemption which forms a part of the Financial Assistance; (H) a New York State Department of Taxation and Finance form entitled "IDA Appointment of Project Operator or Agency for Sales Tax Purposes" (the form required to be filed pursuant to Section 874(9) of the Act) (the "Thirty-Day Sales Tax Report") and any additional report to the Commissioner of the State Department of Taxation and Finance concerning the amount of sales tax exemption benefit for the Project (the "Additional Thirty-Day Project Report"); (1) if the Company requests the Agency to appoint a contractor or contractors, as agent(s) of the Agency (each, a "Contractor") (1) a certain agency indemnification agreement (the "Contractor Agency and Indemnification Agreement") by and between the Agency and the Contractor, (2) a certain recapture agreement (the "Contractor Section 875 GML Recapture Agreement") by and between the Agency and the Contractor, (3) a sales tax exemption letter (the "Contractor Sales Tax Exemption Letter"), and (4) a Thirty-Day Sales Tax Report (the "Contractor Thirty-Day Sales Tax Report") and any additional report to the Commissioner of the State Department of Taxation and Finance concerning the amount of sales tax exemption benefit for the Project (the "Additional Thirty-Day Project Report") (collectively, the "Contractor Documents"); (J) if the Company intends to request the Agency to appoint (1) the Company, as agent of the Agency and (2) a Contractor, as agent of the Agency prior to closing on the Project and the Lease Agreement, agency and indemnification agreements, interim Section 875 GML recapture agreements, interim sales tax exemption letters and interim thirty-day sales tax reports (collectively, the "Interim Documents"); and (K) various certificates relating to the Project (the "Closing Documents");

NOW, THEREFORE, BE IT RESOLVED BY THE MEMBERS OF ALBANY COUNTY INDUSTRIAL DEVELOPMENT AGENCY AS FOLLOWS:

Section 1. All action taken by the Chairman, Chief Executive Officer of the Agency and Agency Counsel with respect to the Public Hearing with respect to the Project is hereby ratified and confirmed.

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<u>Section 2</u>. The law firm of Hodgson Russ LLP is hereby appointed Agency Counsel to the Agency with respect to all matters in connection with the Project. Agency Counsel for the Agency is hereby authorized, at the expense of the Company, to work with the Company, counsel to the Company, counsel to the Agency and others to prepare, for submission to the Agency, all documents necessary to effect the transactions contemplated by this Resolution.

Section 3. The Agency hereby finds and determines that:

(A) By virtue of the Act, the Agency has been vested with all powers necessary and convenient to carry out and effectuate the purposes and provisions of the Act and to exercise all powers granted to it under the Act;

(B) The Project constitutes a "project," as such term is defined in the Act;

(C) The Project site is located entirely within the boundaries of the Albany County, New York;

(D) It is estimated at the present time that the costs of the planning, development, acquisition, construction and installation of the Project Facility (collectively, the "Project Costs") will be approximately \$27,500,000;

(E) The completion of the Project will not result in the removal of a plant or facility of any proposed occupant of the Project Facility from one area of the State of New York to another area in the State of New York and will not result in the abandonment of one or more plants or facilities of any occupant of the Project Facility located in the State of New York;

(F) (1) The Project Facility does not constitute a project where facilities or property that are primarily used in making retail sales of goods and/or services to customers who personally visit such facilities constitute more than one-third of the total cost of the Project, and accordingly the Project is not prohibited by the provisions of Section 862(2)(a) of the Act, and (2) accordingly the Agency is authorized to provide financial assistance in respect of the Project pursuant to Section 862(2)(a) of the Act;

(G) The granting of the Financial Assistance by the Agency with respect to the Project will promote and maintain the job opportunities, general prosperity and economic welfare of the citizens of the Albany County, New York and the State of New York and improve their standard of living, and thereby serve the public purposes of the Act;

(H) The Agency has reviewed the Public Hearing Report and has fully considered all comments contained therein;

(I) The Agency has considered the deviation from its UTEP Policy and has determined not to require the Company to obtain the consents of each of the Affected Tax Jurisdictions;

(J) The Agency has considered the deviation from its Operating Policy and has determined to undertake the Project in the Town of Colonie;

(K) The Project should receive the Financial Assistance in the form of exemptions from sales tax, mortgage recording tax, and a real property tax abatement based on an evaluation

of the Project based on the Agency's Uniform Criteria for the Evaluation of Projects Policy and the description of expected public benefits to occur as a result of this Project, as described on Exhibit A attached hereto; and

(L) It is desirable and in the public interest for the Agency to enter into the Agency Documents.

Section 4. In consequence of the foregoing, the Agency hereby determines to: (A) accept the License Agreement; (B) lease the Project Facility to the Company pursuant to the Lease Agreement; (C) acquire, construct and install the Project Facility, or cause the Project Facility to be acquired, installed and constructed; (D) enter into the Payment in Lieu of Tax Agreement; (E) enter into the Uniform Agency Project Agreement; (F) enter into the Section 875 GML Recapture Agreement; (G) enter into the Contractor Documents; (H) enter into the Interim Documents; and (I) grant the Financial Assistance with respect to the Project.

<u>Section 5</u>. The Agency is hereby authorized (A) to acquire a license in the Licensed Premises pursuant to the License Agreement, (B) to acquire a leasehold interest in the Leased Premises pursuant to the Underlying Lease, (C) to acquire title to the Equipment pursuant to a bill of sale (the "Bill of Sale to Agency") from the Company to the Agency, and (D) to do all things necessary or appropriate for the accomplishment thereof, and all acts heretofore taken by the Agency with respect to such acquisitions are hereby approved, ratified and confirmed.

Section 6. The Agency is hereby authorized to acquire, construct and install the Project Facility as described in the Lease Agreement and to do all things necessary or appropriate for the accomplishment thereof, and all acts heretofore taken by the Agency with respect to such acquisition, construction and installation are hereby ratified, confirmed and approved.

Section 7. The Chairman (or Vice Chairman) of the Agency, with the assistance of Agency Counsel, is authorized to negotiate and approve the form and substance of the Agency Documents.

Section 8. (A) The Chairman (or Vice Chairman) of the Agency is hereby authorized, on behalf of the Agency, to execute and deliver the Agency Documents, and, where appropriate, the Secretary (or Assistant Secretary) of the Agency is hereby authorized to affix the seal of the Agency thereto and to attest the same, all in the forms thereof as the Chairman (or Vice Chairman) shall approve, the execution thereof by the Chairman (or Vice Chairman) to constitute conclusive evidence of such approval.

(B) The Chairman (or Vice Chairman) of the Agency is hereby further authorized, on behalf of the Agency, to designate any additional Authorized Representatives of the Agency (as defined in and pursuant to the Lease Agreement).

Section 9. The Chief Executive Officer of the Agency is hereby further authorized, on behalf of the Agency, to negotiate and arrange with the Town Agency for the payment of a portion of the administrative fee that the Agency will collect from the Company in connection with the undertaking of the Project, and in connection with such negotiation, to finalize the terms of an economic development cooperation agreement (the "Agreement"), and the execution and delivery of the Agreement by the Chairman (or Vice Chairman) of the Agency is hereby authorized.

<u>Section 10</u>. The officers, employees and agents of the Agency are hereby authorized and directed for and in the name and on behalf of the Agency to do all acts and things required or provided for by the provisions of the Agency Documents, and to execute and deliver all such additional certificates,

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instruments and documents, to pay all such fees, charges and expenses and to do all such further acts and things as may be necessary or, in the opinion of the officer, employee or agent acting, desirable and proper to effect the purposes of the foregoing Resolution and to cause compliance by the Agency with all of the terms, covenants and provisions of the Agency Documents binding upon the Agency.

Section 11. This Resolution shall take effect immediately.

The question of the adoption of the foregoing Resolution was duly put to a vote on roll call, which resulted as follows:

| Hon. William M. Clay | VOTING | ABSENT |
|----------------------|--------|--------|
| Michael J. Paparian | VOTING | YES |
| Marlene McTigue | VOTING | YES |
| Anton Dreslin | VOTING | YES |
| William Murphy | VOTING | YES |
| Travon T. Jackson | VOTING | ABSENT |
| Paul Nylin | VOTING | YES |

The foregoing Resolution was thereupon declared duly adopted.

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| STATE OF NEW YORK |) |
|-------------------|--------|
| |) SS.: |
| COUNTY OF ALBANY |) |

I, the undersigned (Assistant) Secretary of Albany County Industrial Development Agency (the "Agency"), DO HEREBY CERTIFY that I have compared the foregoing annexed extract of the minutes of the meeting of the members of the Agency, including the Resolution contained therein, held on February 7, 2024 with the original thereof on file in my office, and that the same is a true and correct copy of said original and of such Resolution contained therein and of the whole of said original so far as the same relates to the subject matters therein referred to.

I FURTHER CERTIFY that (A) all members of the Agency had due notice of said meeting; (B) said meeting was in all respects duly held; (C) pursuant to Article 7 of the Public Officers Law (the "Open Meetings Law"), said meeting was open to the general public, and due notice of the time and place of said meeting was given in accordance with such Open Meetings Law; and (D) there was a quorum of the members of the Agency present throughout said meeting.

I FURTHER CERTIFY that, as of the date hereof, the attached Resolution is in full force and effect and has not been amended, repealed or rescinded.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Agency this 7th day of February, 2024.

<u>M. T. M. Tigue</u> (Assistant) Secretary

(SEAL)

EXHIBIT A

DESCRIPTION OF THE EXPECTED PUBLIC BENEFITS

In the discussions had between the Project Beneficiary and the Agency with respect to the Project Beneficiary's request for Financial Assistance from the Agency with respect to the Project, the Project Beneficiary has represented to the Agency that the Project is expected to provide the following benefits to the Agency and/or to the residents of Albany County, New York (the "Public Benefits"):

| Description of Benefit | | Applicable to Project (indicate Yes or NO) | | Expected Benefit |
|------------------------|---|---|------|--|
| 1. | Retention of existing jobs | □·Yes | 🗆 No | N/A |
| 2. | Creation of new permanent jobs | 🗹 Yes | □ No | Approximately 80 new jobs by 2025. |
| 3. | Estimated value of tax exemptions | ☑ Yes | □ No | Approximately \$850,000 in sales tax exemption and real property exemption in an approximate amount of \$1,716,568. |
| 4. | Private sector investment | ☑ Yes | 🗆 No | Estimate \$27,500,000. |
| 5. | Likelihood of project being accomplished in a timely fashion | ☑ Yes | 🗆 No | High likelihood of project being completed in a timely manner. |
| 6. | Extent of new revenue provided to local taxing jurisdictions | 🗹 Yes | □ No | The Project will provide a revenue source to the "affected tax jurisdictions" in the form of PILOT payments. |
| 7. | Any additional public benefits | ☑ Yes | □ No | The Project is a significant Capital District development. |
| 8. | Local labor construction jobs | ⊠ Yes | D No | The Company will endeavor to use local labor for the construction jobs. |
| 9. | Regional wealth creation (% of sales/customers outside of the County) | □ Yes | 🗆 No | N/A |
| 10. | Located in a highly distressed census tract | □ Yes | 🗆 No | N/A |
| 11. | Alignment with local planning and development efforts | 🗹 Yes | □ No | The Project is consistent with local planning and development efforts. |
| 12. | Promotes walkable community areas | □ Yes | 🗆 No | N/A |
| 13. | Elimination or reduction of blight | □ Yes | 1 No | The Project site is not located in a blighted area. |
| 14. | Proximity/support of regional tourism attractions/facilities | □ Yes | □ No | N/A |
| 15. | Local or County official support | 🗹 Yes | □ No | The Project has local and County support. |

| 16. | Building or site has historic designation | □ Yes | 🗹 No | There is no historic designation. |
|-----|---|-------|------|-----------------------------------|
| 17. | Provides brownfield remediation | □ Yes | 🗹 No | No brownfields present. |

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